Baton Rouge, Louisiana

#### FINANCIAL REPORT

December 31, 2012

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and where appropriate at the office of the parish clerk of court

Baton Rouge, Louisiana

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Board of Directors Center for Planning Excellence, Inc. Baton Rouge, Louisiana

#### Report on the Financial Statements

We have audited the accompanying financial statements of CENTER FOR PLANNING EXCELLENCE, INC. ("CPEX") (a non-profit organization), which comprise the statement of financial position as of December 31, 2012, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of CENTER FOR PLANNING EXCELLENCE, INC. as of December 31, 2012, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Summarized Comparative Information

We have previously audited CPEX's 2011 financial statements, and our report dated May 11, 2012, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2011, is consistent, in all material respects, with the audited financial statements from which it has been derived.

#### **Other Matters**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The information in Schedule 1 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

#### Other Reporting Required by Governmental Auditing Standards

In accordance with Government Auditing Standards, we have also issued a report dated June 12, 2013 on our consideration of CPEX's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting on compliance. That report is an integral part of our audit performed in accordance with Government Auditing Standards and should be read in conjunction with this report in considering the results of our audit.

Certified Public Accountants

foulle : Willes LLC

Baton Rouge, Louisiana June 12, 2013

Baton Rouge, Louisiana

#### STATEMENT OF FINANCIAL POSITION

December 31, 2012 (with comparative amounts for 2011)

#### **ASSETS**

		2012	_	2011		
CURRENT ASSETS	_					
Cash	\$	1,136,778	\$	683,750		
Certificates of deposit		107,091		106,989		
Accounts receivable		32,533		218,520		
Prepaids	_	9,436		4,144		
Total current assets		1,285,838		1,013,403		
PROPERTY - net	<del>*************************************</del>	7,517	_	11,472		
Total assets	<u>\$</u>	1,293,355	<u>\$</u>	1,024,875		
LIABILITIES AND	NET ASSETS					
CURRENT LIABILITIES						
Accounts payable and accrued expenses	\$	27,173	\$	130,549		
Deferred revenue		398,771		126,874		
Agency obligation payable		23,510	_	31,465		
Total liabilities		449,454		288,888		
NET ASSETS						
Unrestricted		713,137		513,807		
Temporarily restricted	_	130,764		222,180		
Total net assets		843,901		735,987		
Total liabilities and net assets	<u>\$</u>	1,293,355	<u>\$</u>	1,024,875		

Baton Rouge, Louisiana

#### STATEMENT OF ACTIVITIES

For the year ended December 31, 2012 (with comparative amounts for 2011)

				2012				2011		
	Uı	restricted		emporarily Restricted		Total		Total		
REVENUES										
Grants and contractual services	\$	863,712	\$	187,000	\$	1,050,712	\$	1,861,914		
Membership		381,559		-		381,559		161,291		
Contributions		110,051		-		110,051		98,212		
Interest and other		3,589		<u></u>		3,589	_	3,728		
Total revenues before reclassifications		1,358,911		187,000		1,545,911		2,125,145		
Net assets released from restrictions		278,416	_	(278,416)		=				
Total revenues and reclassifications		1,637,327	_	(91,416)	_	1,545,911		2,125,145		
EXPENSES										
Program services:										
Louisiana Community Planning		260,203		•		260,203		1,050,714		
Old South Baton Rouge		168,982		-		168,982		448,153		
Planning		301,008		-		301,008		28,657		
Policy		148,705				148,705	_	26,124		
Total program services		878,898		•		878,898		1,553,648		
Management and general		382,980		-		382,980		309,459		
Fundraising		176,119	_	-		176,119		104,113		
Total expenses	_	1,437,997	_	-		1,437,997		1,967,220		
Change in net assets		199,330		(91,416)		107,914		157,925		
NET ASSETS										
Beginning of year		513,807	_	222,180	_	735,987		578,062		
End of year	\$	713,137	<u>\$</u>	130,764	<u>\$_</u>	843,901	<u>\$</u>	735,987		

Baton Rouge, Louisiana

#### STATEMENT OF CASH FLOWS

For the year ended December 31, 2012 (with comparative amounts for 2011)

		2012		2011
CASH FLOWS FROM OPERATING ACTIVITIES				
Increase in net assets	\$	107,914	\$	157,925
Adjustments for non-cash items:				
Depreciation		7,483		14,517
Change in operating assets and liabilities:				
Accounts receivable and prepaid expenses		180,695		(19,107)
Accounts payable and accrued expenses		(103,376)		50,339
Agency obligation payable		(7,955)		(2,096)
Deferred revenue		271,897		(47,411)
Net cash provided by operating activities		456,658		154,167
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of investments		(102)		(2,806)
Purchase of property and equipment		(3,528)		<u> </u>
Net cash used by investing activities		(3,630)		(2,806)
Increase in cash and cash equivalents		453,028		151,361
CASH				
Beginning of year		683,750	_	532,389
End of year	<u>\$</u>	1,136,778	\$	683,750

Baton Rouge, Louisiana

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization and operations

Center for Planning Excellence, Inc. ("CPEX"), a Louisiana corporation, is a not-for-profit organization established to cultivate progressive and sustainable design and planning practices that build upon the most distinctive and regionally unique traditions in Louisiana. CPEX is a resource that supports Louisiana communities with models, tools, and expertise for inclusive participatory planning and decision-making processes to help them define and realize their visions.

#### Basis of presentation

The financial statements of CPEX have been prepared on the accrual basis of accounting. The significant accounting policies are described below to enhance the usefulness of the financial statements.

CPEX is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. Unrestricted net assets are resources that are free of donor-imposed or time restrictions and are available for use at the discretion of the governing board. Temporarily restricted net assets are resources that are limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the organization pursuant to those stipulations. Permanently restricted net assets are those resources whose use by the organization is limited to donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the organization. There are no permanently restricted net assets at December 31, 2012.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Estimates are used primarily when accounting for the allowance for doubtful accounts, deferred revenue and depreciation.

#### Reclassifications

Certain amounts in the 2011 financial statements have been reclassified to conform to the 2012 financial statement presentation.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Fair value financial instruments

The carrying value of cash, receivables, accounts payable, accrued expenses, and deferred revenue approximates fair value due to the short-term maturity of these instruments. None of the financial instruments are held for trading purposes.

#### Cash and cash equivalents

For purposes of the statements of cash flows, CPEX considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents. At December 31, 2012, CPEX had no cash equivalents.

#### Certificates of deposit

Financial Accounting Standards Board (FASB) Accounting Standards Codification, (ASC 820), establishes a framework for measuring fair value which provides a fair value hierarchy that prioritizes the inputs (sources of pricing information) to valuation techniques used to measure fair value. The highest priority is given to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under ASC 820 are described as follows:

Level 1 – Unadjusted quoted prices for identical assets or liabilities in active markets that the Plan has the ability to access.

Level 2 – Inputs including:

- Quoted prices for similar assets or liabilities in active markets;
- Ouoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs that are unobservable and significant to the fair value measurement.

Certificates of deposit are recorded at cost, which approximates fair market value using level 2 inputs.

#### Accounts receivable and revenue recognition

Accounts receivable are recorded at cost, net of an allowance for doubtful accounts. Management believes that all receivables are collectible at December 31, 2012; therefore, no allowance for doubtful accounts was recorded. At December 31, 2012, receivables outstanding for longer than 90 days totaled \$498. CPEX does not require collateral to secure receivables.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Property and depreciation

Equipment is recorded at cost, or if donated, at the approximate fair value at the date of donation. Depreciation is recorded using the straight-line method over the estimated useful life of the asset. The estimated useful lives for equipment range from three to ten years. Additions, renewals, and improvements that extend the life of assets are capitalized. Maintenance and repairs are expensed as incurred.

#### Deferred revenue

CPEX has service agreements that apply to programs whose duration extends over several years. CPEX typically receives a payment in advance of performing the contractual services at the time of execution of the agreement. Revenue is recognized on these contracts as services are performed and expenses are incurred, and in accordance with the terms of the agreement. These agreements are considered exchange transactions for accounting purposes. At December 31, 2012, deferred revenue on service contracts was \$398,771.

#### Grant revenue recognition

Grants that represent exchange transactions are recorded as revenue when expenses are incurred since such arrangements are on a cost-reimbursement basis.

#### In-kind services

A substantial number of unpaid volunteers give their time to assist CPEX in the performance of its programs and projects. The value of donated time is not reflected in these statements since such services do not meet the requirements for recognition under generally accepted accounting principles.

#### Contributions and expenses

Contributions received are measured at their fair values and are reported as an increase in net assets. Expenses are recorded when incurred in accordance with the accrual basis of accounting.

#### Employee benefit plans

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CPEX sponsors a simple individual retirement account plan for all eligible employees electing to establish an account. CPEX provides matching contributions of 3% of eligible compensation. Employees are eligible after one year of service. Participants are fully vested in contributions made to their individual retirement account. Contributions to the retirement plan were approximately \$18,900 for 2012.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Vacation leave

Vacation leave is earned at varying rates for two to four weeks depending on length of service. Vacation expires on the anniversary of the employee's hire date. Amounts related to such vacation leave have been accrued accordingly.

#### Income taxes

CPEX is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code. CPEX follows FASB ASC 740-10, Accounting for Uncertainty in Income Taxes. Management of CPEX believes it has no material uncertain tax positions and, accordingly, it has not recognized any liability for unrecognized and uncertain tax positions. Generally, CPEX is no longer subject to U.S. federal, state, and local income tax examinations by taxing authorities for years before 2009.

#### Functional expenses

The costs of providing programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain expenses have been allocated among programs and supporting services on the following basis: (1) personnel expenses are allocated based on an estimate of employee time spent on each function, and (2) other costs that cannot be directly attributed to a particular function are allocated based on employee time. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of CPEX.

#### **NOTE 2 - CERTIFICATES OF DEPOSIT**

At December 31, 2012, CPEX held certificates of deposits (CD) with a market value of \$107,091. Interest earnings are reinvested into the CD; fair market value approximates the cost of the investment.

#### **NOTE 3 - PROPERTY**

Property at December 31, 2012 consists of the following:

	Service Lives	Amount			
Computer and video equipment Furniture and fixtures	3-5 years 10 years	\$	69,643 6,424		
Less: accumulated depreciation			76,067 (68,550)		
		<u>\$</u>	7,517		

Depreciation expense was \$7,483 for 2012.

#### **NOTE 4 - AGENCY OBLIGATION PAYABLE**

CPEX is the fiscal agent for funds of an organization for certain activities related to flood and water management. Funds are released by CPEX as expenditure for activities occur.

#### **NOTE 5 - CONCENTRATIONS OF CREDIT RISK**

At various times during 2012, cash on deposit with two banking institutions exceeded the \$250,000 insured by the Federal Deposit Insurance Corporation. Management believes the risk is limited.

#### **NOTE 6 - ECONOMIC DEPENDENCY**

CPEX derives a significant portion its revenues from governmental sources as earned revenue or grants, the loss of which would have a material adverse effect on CPEX. For 2012, revenue derived from governmental sources accounted for 32% of support received by CPEX and related receivables from governmental sources accounted for 80% of receivables.

#### **NOTE 7 - NET ASSETS**

Temporarily restricted net assets at December 31, 2012 totaled \$130,764. During 2012, CPEX expended \$278,416 of its temporarily restricted net assets for their designated purposes.

During 2012, changes in temporarily restricted net assets were as follows:

	Be	ginning of					R	grinisms:	
		Year		ncreases	_1	Decreases	Net Assets		
OSBR EBRMFA	\$ 69,346		\$	-	\$ (43,346)		\$	26,000	
OSBR Home Rehab		9,999		-		(9,999)		-	
OSBR Commercial Facade		29,953		-		(15,953)		14,000	
OSBR Neighborworks		1,000		•		-		1,000	
OSBR Chase		55,725		-		(35,725)		20,000	
LCP East Feliciana		21,019		-		(21,019)		•	
LCP GNOF		32,839		•		(32,839)		-	
Lafayette Nodal		2,299		-		(2,299)		-	
Credit Bureau Foundation		-		10,000		(2,233)		7,767	
Capital One		-		7,500		(4,626)		2,874	
LCP GNOF		•		154,500		(110,077)		44,423	
LCP SURDNA				15,000	_	(300)	_	14,700	
	\$	222,180	<u>\$</u>	187,000	<u>\$</u>	(278,416)	<u>\$</u>	130,764	

#### NOTE 7 - NET ASSETS (CONTINUED)

The contributions received above are designated to fund a specific purpose. When the related purpose restriction is satisfied, these temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

#### **NOTE 8 - SUBSEQUENT EVENTS**

In preparing these financial statements, CPEX has evaluated events and transactions for potential recognition or disclosure through June 12, 2013, the date the financial statements were available to be issued.

# SUPPLEMENTARY INFORMATION

Baton Rouge, Louisiana

#### SCHEDULE OF FUNCTIONAL EXPENSES

For the year ended December 31, 2012 (with comparative amounts for 2011)

	Program																	
		ouisiana ommunity	0	ld South							Management				_	Tot	als	
		Planning	_Bat	ton Rouge	<u></u> !	Planning		Policy		<u>Total</u>		and General		Fundraising		2012		2011
Salaries and payroll taxes	S	177,045	\$	122,357	\$	177,095	\$	125,829	\$	602,326	\$	296,269	\$	74,361	\$	972,956	\$	958,213
Travel and meetings		8,586		760		99,005		10,823		119,174		11,848		42,636		173,658		68,387
Professional services		64,963		2,010		13,103		4,410		84,486		6,860		18,021		109,367		613,149
Printing, postage and shipping		3,123		604		1,300		5,896		10,923		2,446		32,074		45,443		46,571
Predevelopment		•		39,413		4,626		•		44,039		•		•		44,039		181,953
Occupancy		•		-		•		•		•		38,502		•		38,502		39,177
Communications		3,395		1,872		2,544		1,617		9,428		5,733		3,562		18,723		17,627
Equipment rental and maintenance		505		-		744		45		1,294		4,285		2,001		7,580		6,912
Depreciation		•		-		•		-		•		7,483		-		7,483		14,517
Insurance		1,260		630		2,356		-		4,246		1,690		644		6,580		4,505
Office supplies		102		86		235		85		508		2,514		2,070		5,092		10,014
Dues and subscriptions		672		1,250		•		•		1,922		2,507		•		4,429		3,760
Service charges	_	552	_	<del></del>	_	:	_		_	552	_	2,843		750	_	4,145		2,435
	<u>\$</u>	260,203	<u>\$</u>	168,982	<u>\$</u>	301,008	<u>\$_</u>	148,705	<u>\$</u>	878,898	\$	382,980	<u>\$</u>	176,119	<u>\$</u>	1,437,997	<u>s</u> _	1,967,220

# Special Independent Auditors' Report

# CENTER FOR PLANNING EXCELLENCE, INC. Baton Rouge, Louisiana

December 31, 2012



# REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Center for Planning Excellence, Inc. Baton Rouge, Louisiana

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the CENTER FOR PLANNING EXCELLENCE, INC. (CPEX) (a non-profit organization), which comprise the statements of financial position as of December 31, 2012 and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 12, 2013

#### Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered CPEX's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of CPEX's internal control. Accordingly, we do not express an opinion on the effectiveness of CPEX's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of CPEX's financial statements will not be prevented, or detected and corrected, on a timely basis A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether CPEX's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of CPEX's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering CPEX's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

This report is intended for the information of the Board of Directors, management, state and federal granting agencies, and the Louisiana Legislative Auditor and is not intended to be and should not be used by anyone other than these specified parties. Under Louisiana Revised Statute 24:513, this report is distributed by the Louisiana Legislative Auditor as a public document.

Toulk ? Winkley LL =
Certified Public Accountants

Baton Rouge, Louisiana June 12, 2013

# CENTER FOR PLANNING EXCELLENCE, INC. Baton Rouge, Louisiana

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS

For the year ended December 31, 2012

There were no current year findings.

Baton Rouge, Louisiana

#### SUMMARY OF PRIOR YEAR FINDINGS AND QUESTIONED COSTS

For the year ended December 31, 2012

There were no prior year findings.